

# CONTINUOUS IMPROVEMENT IN VOC



## Step 1:

Establish Clear Objectives. Define goals and outcomes.

## Step 2:

Gather Comprehensive VoC Data. Use multiple sources: surveys, social media, reviews.



## Step 4:

Prioritise Improvement Areas. Focus on impactful feedback.



#### Step 3:

Analyse and Segment the Data. Identify trends and segment by demographics.



## Step 5:

Implement Changes.

Develop and execute plans.



## Step 6:

Communicate with Customers. Inform customers of changes via multiple channels.



#### Step 8:

Continuously Refine the Process. Regularly review and update strategies.



## Step 7:

Monitor and Measure Results. Track KPIs such as NPS and customer satisfaction.